



# CALIFORNIA VOLUNTEERS

Office of the Governor



**AmeriCorps**  
California



# Developing Performance Measures

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# Technical Assistance Webinars

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## AmeriCorps State Funding Opportunity Overview and Q+A

- Tuesday, September 27, 1pm PST

## AmeriCorps Budget Development

- Tuesday, October 4, 2pm PST

## AmeriCorps State Funding Application Forms and Selection Criteria

- Thursday, October 6, 1pm PST

## **Developing Performance Measures**

- Tuesday, October 11, 1pm PST

## Demonstrating Evidence

- Thursday, October 13, 1pm PST

# Session Objectives

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Understanding of:

- California Performance Measurement Worksheets
- Performance Measure Modules in eGrants

# Why Measure Performance?

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- Accountability to funders, internal, external stakeholders
- Recognizing progress/reflecting changes
- Inform program improvement
- Celebrate success

# AmeriCorps Performance Measurement

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- Systematic process for measuring program outputs and outcomes
- **Outputs**
  - Amount of service provided
- **Outcomes**
  - Changes or benefits that occur as a result of the intervention/service
  - Changes in individuals, organizations, communities, or the environment
  - Changes in attitudes/beliefs, knowledge/skills, behavior, or conditions



# AmeriCorps Performance Measurement

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- Performance Measurement Worksheets
  - CV provides template
  - Uploaded as an Additional Document in Salesforce
  - More detailed
- Performance Measurement Module in eGrants
  - Included as part of eGrants application
  - Less detailed

# Performance Measurement Worksheets

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- Word document submitted to CV as Additional Document
- Tells the complete story of your program design
- Includes all components of your Theory of Change (Problem Statement, Intervention/Activities, Outcomes) with more detail
- Identifies Targets for outputs and outcomes
- Targets are critical; programs will report against targets semi-annually



# Key Requirements

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- Complete set of Performance Measurement Worksheets (PMW)
  - Fully-aligned primary needs and service PMW
  - Any non-primary needs and service PMW (optional)
  - Community Engagement PMW
  - Member Development PMW
  - Fundraising PMW (optional, uncommon)

# Primary Needs and Service

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- Aligned performance measure required for primary activities
  - Includes output and outcome that logically align
- All non-primary activities must have separate aligned performance measures
- Proposed outcomes must be measurable in one program year
- Proposed outcomes must be a result of AmeriCorps member activities

# National Performance Measures

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- AmeriCorps has a standard set of Performance Measures for each funding priority
- [National Performance Measures Instructions](#)
- Programs may also choose to create Applicant-Determined performance measures
- Note: CV encourages applicants to consider quality vs. quantity when it comes to performance measures

# Community Engagement PMW

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- PMW template provided by CV
- All programs required to recruit volunteers, but not all members are required to perform volunteer recruitment activities
- Not required to report outcomes associated with volunteer recruitment, unless volunteer recruitment is primary service

# Member Development PMW

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- PMW template provided by CV
- Output = training hours
- Outcome set by CV = X members will report a positive service experience and professional growth
- Survey provided by CV
- Additional outcomes may be added as appropriate
- May not exceed 20% of total aggregate service hours

# Fundraising PMW

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- Required if members will engage in fundraising
- Include as a separate Needs and Service PMW
  - Output should be total dollar amount raised, no outcome required
- Cannot exceed 10% of member's total service hours
- Fundraising activities:
  - Must be in support of the program, not organizational expenses
  - May not provide matching funds to cover program operating expenses
  - May not prepare federal grant applications
  - Must be specifically outlined in the PMW and member service agreement
  - Most commonly seen as: book drives, soliciting donations of items for program use i.e. consumables, products for beneficiaries, etc.





# Anatomy of a PMW

Intervention	
<b>1) Problem Statement:</b> <i>Briefly describe the problem your program will address in this performance measure (should match logic model).</i>	
<b>2) Target Demographic:</b> <i>Enter who will be served (beneficiaries) by members and their selection process</i>	a. high need target population: b. # of direct high need beneficiaries: c. Beneficiary <u>selection</u> process:
<b>3) Describe Intervention:</b> a) <i>AmeriCorps Member Weekly Schedule</i>  b) <i>Describe member activities.</i>  c) <i>Include the dosage (frequency, intensity, duration) that each person served will receive (eg. a student mentored 1 hour x 2/week x 15 weeks = 30 hours). This can be from the service provided by one or several members.</i>	<i>Replace example answers with yours</i> <b># of Members and slot type:</b> 20 FT <b>Schedule:</b> M -Thurs: 8 – 5pm; Friday 8-3pm (afternoon is training) <b># of days per week:</b> 5 <b>Duration [in weeks]:</b> 40 <b>Total Hours per member type:</b> FT: 1,620 total hrs.  <b>Describe Activities:</b>          <b>Dosage</b> each person served will receive:

## Targets

<p><b>4) Target Statement:</b>  <i>The desired results of the intervention, including the targeted number of each.</i>  <b>Output</b> target # of people that will receive service.  <b>Outcome</b> how many served will change as a result - must include:  # of people/things that changed  what changed and by how much</p>	<p><b>OUTPUT</b> These should mirror your <u>output</u> from your Logic Model. (ED1A: 200 students will receive weekly literacy tutoring)</p>	<p><b>OUTCOME</b> These should mirror the resultant <u>short-term outcome</u> from your Logic Model. (ED 7A: 160 students mentored will show a 20% reduction in disciplinary referrals")</p>
<p><b>5) Describe Instrument:</b>  Describe the specific instrument(s)/assessment you will use to track and measure the output or outcome data. Fill in a – f (output) and a – g (outcome).</p> <p>Use the <a href="#">National Performance Measures Instructions</a> regarding use of correct identifiers (eg. ED 1A), output/outcome alignment, measurement &amp; data collection. In each column, provide the following:</p> <p>a. Name or title of instrument  b. What the instrument will measure  c. The minimum amount of participation required to be counted  d. Process to prevent <u>double-counting</u>: (eg. unique identifiers assigned to each student)  e. Who will administer the instrument  f. How often? (eg. 3x/year at start, mid and after completion of dosage)</p> <p><b>Outcome column also include:</b>  g. The level of improvement that is necessary to be counted as having improved: (eg. 20% reduction in disciplinary referrals at the individual student level compared to previous year)</p> <p><i>The information from this row will be entered in the 'Data Collection' tab/section of <u>egrants</u> Performance Measures.</i></p>	<p><b>OUTPUT Instrument</b> Description to include the following: Fill in a – f</p> <p><b>Output Instrument Description</b>  a. Name or title of instrument:  b. It will measure:  c. The minimum hours to be counted:  d. Process to avoid double counting:  e. Who will administer:  f. How often:</p>	<p><b>OUTCOME Instrument</b> Description to include the following: Fill in a – g</p> <p><b>Outcome Instrument Description</b>  a. Name or title of instrument:  b. It will measure:  c. The minimum hours to be counted:  d. Process to avoid double counting:  e. Who will administer:  f. How often:  g. The level of improvement needed to be counted as having improved:</p>

# Performance Measures Module

## eGrants

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- Provide information about your program's connection to AmeriCorps focus areas and objectives
- Show MSY and member allocation to activities
- Create the required performance measures using Needs and Services PMW
- Set targets and describe data collection instruments and strategies for performance measures

# Home Page

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- Summarizes your work and provides links to edit parts of the module you have completed
- After you create at least one performance measure, the Home Page will display a chart summarizing your measures

[home](#)[back to eGrants application](#)[my account](#)[help](#)[logout](#)

Grant application ID: 19AC228652

NOFA: FY 2019 AmeriCorps State and Territory Commission (New and Continuations)

Type: Amendment

Status: Submitted to Prime

Submitted:

Legal Applicant Name: Child Abuse Prevention Council, Inc.

## eGrants Performance Measures

[Home Page](#)[Objective](#)[MSY/Members](#)[Performance Measure](#)[Data Collection](#)[Summary](#)

## Screen Instructions

Welcome to the Performance Measures Module. Please click on the "Begin" button to start the process of creating performance measures. Applicants will complete the following tasks in the specified order:

- Selecting objectives and interventions.
- Selecting primary and secondary focus areas and interventions.
- Allocating MSYs/Members to each objective.
- Creating one or more performance measure.
- Creating a data collection plan and setting performance targets.
- Validating performance

## Add New Performance Measures

[Continue Working](#)

## Edit Objectives/MSYs/Members

[Edit Objectives/MSYs/Members](#)

## Delete or Edit Performance Measures Created

Objective	ID	Title	Interventions	Output	Outcome	End Outcome	MSY	Members		
Other Education	1	None	N/A	OUTPT69755	OUTCM69756		0.0	0	<a href="#">Delete</a>	<a href="#">Edit</a>

[Add New Performance Measures](#)[Next](#)

# Objectives Tab

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- On the objectives tab, applicants will account for full range of their program activity
- Applicants will need to select all of the objectives and interventions that are part of their program



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[Home Page](#)[Objective](#)[MSY/Members](#)[Performance Measure](#)[Data Collection](#)[Summary](#)

## Screen Instructions

On this screen you will select all objectives for your project.

You must choose a primary focus area.

## Focus Areas

- Disaster Services
- Economic Opportunity
- Education
- Environmental Stewardship
- Healthy Futures
- Veterans and Military Families
- Capacity Building
- Other Community Priorities

Select Primary Focus Area

Education

Select Secondary Focus Area

--Select Secondary Focus Area--

Select Primary Intervention

Other Education: Other

Select Secondary Intervention

--Select Secondary Intervention--

[Save](#)[Back](#)[Next](#)



# MSY/ Members Tab

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- Enter information about the allocation of MSY and members across focus areas and objectives you have selected



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[Home Page](#)[Objective](#)[MSY/Members](#)[Performance Measure](#)[Data Collection](#)[Summary](#)

## Screen Instructions

On this tab, you will enter information about the allocation of MSYs and members across the focus areas and objectives you have selected. Begin by entering the total MSYs for your program.

Next, enter the number of MSYs your program will allocate to each objective. Only the objectives that were selected on the previous tab appear in the MSY chart. If some of your program's objectives are not represented in the chart, return to the previous tab and select additional objectives. The MSY chart must show how all your program's resources are allocated. If you have selected the Find Opportunity objective (under the Economic Opportunity focus area)

## Summary

Program: AmeriCorps

Focus Areas: Education

Objectives: Other Education

## Resource Allocation

\* Enter Total MSYs for the project: 

Enter the number of MSYs allocated to each objective. For planning grants, enter 0.

Focus Area	Objective	MSY	% of total MSY	Members
Education	Other Education	* <input type="text" value="0.00"/>	0.00	* <input type="text" value="0"/>
Sub Total:		0.00	0.00	0
GRAND TOTAL:		0.0	0.0	0

[Save](#)[Back](#)[Next](#)

# Performance Measure Tab

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- Allows you to create performance measures for all grant activities you intend to measure
- Begin by creating aligned performance measure for primary intervention
- After creating required performance measure, you will be able to create additional performance measures if desired
- Community Engagement and Member Development are NOT represented in eGrants

## eGrants Performance Measures

[Home Page](#)
[Objective](#)
[MSY/Members](#)
[Performance Measure](#)
[Data Collection](#)
[Summary](#)

### Summary of Performance Measures

Objective	ID	Title	Interventions	Output	Outcome	End Outcome	MSY	Members	Complete	Delete	Edit
Other Education	1	None	N/A	OUTPT09755	OUTCM09756		0.00	0	Yes	<a href="#">Delete</a>	<a href="#">Edit</a>

#### Screen Instructions

This tab allows you to create sets of aligned performance measures for all the grant activities you intend to measure.

Begin by selecting an objective for your aligned performance measure.

Provide a short, descriptive title for your aligned performance measure.

Provide a brief description of the problem your program will address in this performance measure.

Select only the interventions that will lead to the outcomes of this aligned performance measure. If you selected "other intervention" on the

### Performance Measures

\* Objective

\* Title

\* Problem Statement

\* Selected Interventions

\* Outputs

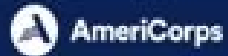
\* Outcomes

[Save](#)
[Delete PM In Progress](#)
[Back](#)
[Next](#)

# Data Collection Tab

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- Provide additional information about interventions, instruments, and plans for data collection
- Describe design and dosage (frequency, intensity, duration) of interventions you have selected
- Expand each output and outcome; enter data collection information
  - Data collection method
  - Target
  - Unit of measurement



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### Screen Instructions

On this tab, you will provide additional information about your interventions, instruments and plan for data collection. Remember that targets must be numbers, not percentages. Do not enter percentages or member hours as units of measure.

### Selected Interventions

#### Selected Interventions

N/A

Describe the design and dosage (frequency, intensity, duration) of the interventions you have selected.

#### Description of Interventions

N/A

Expand each output and outcome and enter data collection information.

Output: N/A

Outcome: N/A

[Save](#)[Delete PM in Progress](#)[Mark Complete](#)[Back](#)[Next](#)

# Performance Measure Tab

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- After entering data collection information for all outputs and outcomes, click “Mark Complete.” You will return to the Performance Measures tab
- Repeat the process to enter more performance measures as needed
- Once all measures are entered and complete, click “Next” to proceed to Summary tab





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## Summary of Performance Measures

Objective	ID	Title	Interventions	Output	Outcome	End Outcome	MSY	Members	Complete	Delete	Edit
Other Education	1	None	N/A	OUTPT69755	OUTCM69755		0.00	0	Yes	<a href="#">Delete</a>	<a href="#">Edit</a>

## Screen Instructions

This tab allows you to create sets of aligned performance measures for all the grant activities you intend to measure.

Begin by selecting an objective for your aligned performance measure.

Provide a short, descriptive title for your aligned performance measure.


Provide a brief description of the problem your program will address in this performance measure.

Select only the interventions that will lead to the outcomes of this aligned performance measure. If you selected "other intervention" on the

## Performance Measures

\* Objective  --Select Objective--\* Title 

\* Problem Statement

\* Selected Interventions 

No records found.

\* Outputs 

No records found.

\* Outcomes 

No records found.

[Save](#)[Delete PM in Progress](#)[Back](#)[Next](#)

# Summary Tab

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- Click “Validate Performance Measures”
- A Success or Error message will show at the top of the module in red
- Click “Back to eGrants Application” when complete



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[Home Page](#)[Objective](#)[MSY/Members](#)[Performance Measure](#)[Data Collection](#)[Summary](#)

## Screen Instructions

This page provides a summary of all the information you have entered in this module.

To print the entire summary, click "Print PDF for all Performance Measures".

To print one performance measure, expand the measure and click "Print This Measure".

Click "Edit Performance Measures" to return to the Performance Measure tab.

Click "Edit Data Collection" to return to the Data Collection tab.

Click "Validate Performance Measures" to validate this module prior to submitting your application.

## Summary

## MSYs and Members Count by Objective

Objective	No of MSYs	No of Members
Other Education	0.00	0
Total	0.0	0

[Print PDF for all Performance Measures](#)

## None

Focus Area:	<input type="text" value="Education"/>	Objective:	<input type="text" value="Other Education"/>	Title:	<input type="text" value="None"/>
No of MSYs:	<input type="text" value="0.00"/>	No of Members:	<input type="text" value="0"/>		
Problem Statement:					
<input type="text" value="N/A"/>					
Selected Interventions:					
<input type="text" value="N/A"/>					
Describe Interventions:					
<input type="text" value=""/>					

[Back](#)[Validate Performance Measures](#)

# Questions & Answers

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PLEASE TYPE YOUR QUESTIONS IN THE CHAT OR UNMUTE

# Thank you!

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SEND ADDITIONAL QUESTIONS TO [FUNDING@CV.CA.GOV](mailto:FUNDING@CV.CA.GOV)